



A-PAY

INSTALMENT PAYMENT OPTION FOR RECRUITMENT FEES

Is your recruitment agency ready to take advantage of the industry's lucrative permanent placement market?

Now you can get paid your full fee upfront, whilst your customer pays it off over six monthly instalments.

WHO'S IT FOR?

Recruitment agencies who could benefit from an advance of funds against permanent placement invoices; and **your customers** who could take advantage of spreading the recruitment fee over six monthly instalments.

THE CASHFLOW CYCLE | WITH APAY



Place the candidate



A-PAY

Select the APay Payment Option



Raise your invoice and send us a copy



We pay you the invoice amount in full, upfront



Customer pays invoice off over six instalments

HOW IT WORKS

1. Your recruitment company **places a candidate** and raises an invoice for the perm placement
2. You offer your customer **two payment options**; normal trade terms (e.g. 14 days) or APay Instalments
3. If your customer selects the Instalment Payment Option, you email a copy of the **invoice to APay**
4. Settlement is fast and **we advance the cash** to you against your invoice in full, upfront
5. Your customer pays APay back over **six equal monthly instalments** via direct debit from their nominated account

WHY?

Because we get it.

We know it's tough to bank roll the whole recruitment fee when the candidate starts work and recruiters often miss out on opportunities due to customer cash flow constraints.



WHAT DOES IT COST?

It's free to set up and a single percentage fee is charged on the invoice amount.

OUR TEAM

Our teams mission is simple:

To be known as the cashflow experts in workforce finance because of our clever technology and five-star service.

And we are achieving it.

In fact, we've funded more than \$300 million in invoices to date. Helping recruitment, labour hire and contractor agencies grow from startups to multi-million dollar businesses.

A POSITIVE

Head Office
Suite 3.03,
480 St Kilda Road
Melbourne VIC 3004

NSW Office
Suite 1966,
1 O'Connell Street
Sydney NSW 2000

**Interested?
Have questions?**

A PAY

1800 276 748 | info@apositive.com.au | apositive.com.au